

## Didn't Get the Job Offer? Good For You!

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### So you didn't get the job?

That's a bummer - or is it?

Before you give in to despair, consider whether the prospective employer actually did you a favor by not hiring you.

It's tough logic to accept, I realize, but it's a good policy to review your failures to figure out what you can learn from them.

That is certainly the case with the job search.

Do you let the disappointment paralyze you or pick yourself up and start working on the next deal? You review what went south on the interview and prepare to avoid those conditions in your next interview.

When you don't get the job, pause for a bit and review what you did that may have led to the rejection.

Take a look at your resume.

- Are key pieces of information missing?
- Conversely, is your resume overloaded with superfluous information or flowery language?
- What about during the job interview?
- Did you show up for the interview 10 minutes early?
- Were you authoritative and confident without crossing the line to arrogance?
- Did you know enough about the job to answer questions intelligently?
- Were you direct and did you keep eye contact?
- Did you listen to the interviewer and provide relevant answers?

The number of questions you could ask yourself after a rejection could fill pages. Hopefully you can come up with some answers that will give you insight into how to pursue the next job opportunity.

The trick is not to drive yourself crazy with second-guessing. Anything in excess is counterproductive.

**If you are not sure what you did wrong**, run your resume by a professional. Ask a career advisor what you could have done better during the interview. There is plenty of help out there. Just figuring out that you need help already shows that you learned something from the job rejection.